

JANELLE A. KERLIN

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Education

Syracuse University, Maxwell School of Citizenship and Public Affairs – Syracuse, NY.
Ph.D. in Political Science received May 2002.
Concentration: Public Policy/Administration and Comparative Politics.

Columbia University, School of Social Work - New York, NY.
Master of Science received May 1994.
Concentration: Clinical Practice, Program Planning, and Supervision.
Minor: International Social Welfare.

Brigham Young University - Provo, UT.
Bachelors in Social Work, magna cum laude, received December 1992.

Publications

Kerlin, Janelle A. and Reid, Elizabeth J. (forthcoming) “The Financing and Programming of Advocacy in Complex Nonprofit Structures.” *Nonprofit and Voluntary Sector Quarterly*. (journal article)

Kerlin, Janelle A. (forthcoming) “The Diffusion of State-Level Nonprofit Program Innovation: The T.E.A.C.H. Early Childhood® Project.” *Nonprofit and Voluntary Sector Quarterly*. (journal article)

Kerlin, Janelle A. (ed.) (forthcoming) *Social Enterprise: A Global Comparison*. Lebanon, NH: Tufts University Press. (book)

Young, Dennis R. and Kerlin, Janelle A. (forthcoming) Social Entrepreneurship. In Anheier, H. and Toepler, S. *International Encyclopedia of Civil Society*. New York: Springer. (encyclopedia entry)

Kerlin, Janelle A. (2008) “The State of Social Enterprises in the U.S.” In Tsukamoto, I. and Yamagishi, H. (eds.), *Social Enterprise: Philanthropy to Business* (in Japanese). Tokyo, Japan: Maruzen. (chapter)

Kerlin, Janelle A. (2008) “Organizational Responses to Homeland Crisis: The US Afghan Diaspora.” In Brinkerhoff, Jennifer (ed.), *Diasporas and Development: Exploring the Potential*. Boulder, CO: Lynne Rienner Publishers. (chapter)

- Kerlin, Janelle A. (2007) Review of Nyssens, Marthe (ed.) *Social Enterprise: At the Crossroads of Market, Public Policies and Civil Society*. *Nonprofit and Voluntary Sector Quarterly* 36(4). (book review)
- Kerlin, Janelle A. (2007). "The Politics of Decentralization and Outcomes for Social Services in Poland." In Gelazis, Nida (ed.) *Fighting Poverty and Reforming Social Security: What Can Post-Soviet States Learn from New Democracies of Central Europe?* Washington, D.C.: Woodrow Wilson International Center for Scholars. (chapter)
- Lampkin, Linda M., Mary Kopczynski Winkler, Janelle Kerlin, et al. (2007) *Building a Common Outcome Framework to Measure Nonprofit Performance*. Washington, D.C.: The Urban Institute. (report)
- Kerlin, Janelle A. (2006). "Social Enterprise in the United States and Europe: Understanding and Learning from the Differences." *Voluntas* 17(3). (journal article)
- Kerlin, Janelle A. (2006). "U.S.-Based International NGOs and Federal Government Foreign Assistance: Out of Alignment?" In Boris, Elizabeth T. and Steuerle, C. Eugene (eds.) *Nonprofits and Government: Collaboration and Conflict, Second Edition*. Washington, D.C.: The Urban Institute Press. (chapter)
- Kerlin, Janelle A. (2006). "Social Enterprise in the United States and Abroad: Learning from Our Differences." In Mosher-Williams, Rachel (ed.) *Research on Social Entrepreneurship*, ARNOVA Occasional Paper Series, Volume 1, Number 3. (chapter)
- Kerlin, Janelle A. and Supaporn Thanasombat (2006). "The International Charitable Nonprofit Subsector: Scope, Size, and Revenue." Washington, D.C.: The Urban Institute. (policy brief)
- Kerlin, Janelle A. (2006) "U.S. Government Funding for International Nongovernmental Organizations." Washington, D.C.: The Urban Institute. (policy brief)
- Reid, Elizabeth J. and Janelle A. Kerlin (2006). *The International Charitable Nonprofit Subsector in the United States: International Understanding, International Development and Assistance, and International Affairs*. Washington, D.C.: The Urban Institute. (monograph)
- Kerlin, Janelle A. (2005). *Social Service Reform in the Postcommunist State: Decentralization in Poland*. College Station, TX: Texas A&M University Press. (book)
- Kerlin, Janelle (2004). "Looking Beyond Government: The Transfer of the T.E.A.C.H. Early Childhood Model Across States." Washington, D.C.: The Urban Institute. (policy brief)
- Kerlin, Janelle with Elizabeth Reid, Jennifer Auer (2003). *The Transfer of Child Care Worker Education and Compensation Policy Across States: The T.E.A.C.H. Early Childhood® Model*. Washington, D.C.: The Urban Institute. (report)
- Kerlin, Janelle (2003). "Pomoc Społeczna po Reformie Administracyjnej 1999r.: Analiza Polityki i Wskutkow" [(Polish) Social Welfare After the 1999 Administrative Reform: An Analysis of Policy and Outcomes]. In Les, Ewa (ed.) *Pomoc Społeczna. Od Klientyzmu do Partycypacji*. [Social Welfare. From Clientism to Participation]. Warsaw: Oficyna Wydawnicza ASPRA-JR. (chapter)

Kerlin, Janelle (2003) "Reforma Pomocy Społecznej 1996r. w Stanach Zjednoczonych" [The Social Welfare Reform of 1996 in the United States]. In Les, Ewa (ed.) *Pomoc Społeczna. Od Klientyzmu do Partycypacji* [Social Welfare: From Clientism to Participation]. Warsaw: Oficyna Wydawnicza ASPRA-JR. (chapter)

Kerlin, Janelle (2002). "Poor Decentralization Policy Burdens Poland's Social Services." *Transition Newsletter (World Bank)*, 13(3): 43-44. (article)

Published Reports Based on Dissertation Research:

Research findings from the presentation "Pomoc Społeczna po Reformie Administracyjnej 1999r." ["(Polish) Social Welfare After the 1999 Administrative Reform"] were published in:

Rzeczpospolita, nr 221(5691), September 21, 2000 (a national Polish daily newspaper)
Wspolnota, nr 41/552, October 7, 2000 (a weekly Polish magazine on local government)
Polityka Społeczna, nr 9, September 2000 (a monthly Polish social policy journal)
Biuletyn Kancelarii Sejmu, nr 3233/III kad. (bulletin of the Polish Parliament Chancellery)

Translation:

Straszny, Jaroslaw (translation by Janelle Kerlin) (2000). "A Rehabilitation Model for Drug Addicted Individuals in Two Polish Centers," *Journal of Substance Abuse Treatment* 18 (2000): 83-89.

Reprint:

Kerlin, Janelle A. (2008) "Social Enterprise in the United States and Europe: Understanding and Learning from the Differences." In Wagnanski, J. J. and Kubin, K. *An Anthology of Texts on the Social Economy* (in Polish). Warsaw, Poland: The Foundation for Social and Economic Initiatives.

Works in Progress:

Kerlin, Janelle A. and Pollak, Tom H. (Revise and Resubmit) Nonprofit Commercial Revenue: A Replacement for Declining Government Grants and Private Contributions? *The American Review of Public Administration*.

Kerlin, Janelle A. (Under Review) A Comparative Analysis of the Global Emergence of Social Enterprise. *Voluntas*.

Kerlin, Janelle A. and Manikowski, Susan (Working Paper) Post September 11th Growth of Registered Afghan Nonprofits in the US: A Response to Heightened Government Scrutiny?

Kerlin, Janelle A. (Working Paper) Trends in the Financing and Programming of INGOs.

Fellowships and Honors

Women's International Science Collaboration Grant, February 2004.
(Supported by the National Science Foundation and the American Association for the Advancement of Science)

Woodrow Wilson International Center East European Studies Research Scholar, 2003.

Woodrow Wilson International Center East European Studies Short-Term Grant, July 2002.

Syracuse University All-University Dissertation Award, 2002.

Visiting Dissertation Fellow, The Urban Institute, Washington, D. C., 2001 – 2002.

Maxwell Dean's Dissertation Fellowship, 2001 – 2002.

American Council of Learned Societies East European Studies Dissertation Fellowship, 2000 – 2001.

Fulbright-Hays Doctoral Dissertation Research Abroad Fellowship, 1999 – 2000.

Kosciuszko Foundation Research Fellowship, 1999 – 2000, (declined).

Department of Political Science Summer Research Grant, 1999.

Full Tuition Scholarship and Teaching Assistantship, Department of Political Science, Syracuse University, 1998-1999.

Department of Political Science/Graduate School Summer Travel Grant, 1998.

Full Tuition Scholarship and Teaching Assistantship, Department of Political Science, Syracuse University, 1997-98.

Abrelia Clarissa Hinckley Scholarship, Brigham Young University, 1992-93.

Merrill Christopherson Scholarship, Brigham Young University, 1992.

Family, Home, and Social Science Scholarship, Brigham Young University, 1989-90.

William Thorpe Scholarship, Brigham Young University, 1988-89.

"Y" Scholarship, Brigham Young University, 1987-88.

Phi Kappa Phi

Invited Talks

"Comparative Social Enterprise and Social Origins Theory: Towards an International Conceptual Framework for Social Enterprise," *2009 Research Colloquium on Social Entrepreneurship*, Duke University, Durham, NC, June 23-26, 2009.

"The Scope, Size and Revenue of U.S. International Development NGOs," *Transnational NGO Initiative*, The Maxwell School, Syracuse University, Syracuse, NY, January 31, 2008.

"Commercialization of the Nonprofit Sector," panel discussant, *36th Annual ARNOVA Conference*, Atlanta, GA, November 15-17, 2007.

“The Current State and Challenges of Social Enterprise in the United States,” keynote speaker, *Japan-US Social Enterprise Workshop*, Meiji University, Tokyo, Japan, October 9, 2007.

“Preliminary Findings from a 20-Year Trend Study of Nonprofit Revenue Streams,” *National Center for Nonprofit Enterprise National Conference*, Arlington, VA, September 27-28, 2007.

“Research on Social Entrepreneurship: What's Needed? What's Next?” mini-plenary panel discussant, *35th Annual ARNOVA Conference*, Chicago, IL, November 16-18, 2006.

“Organizational Dimensions of the Afghan Diaspora in the United States: Before and After Homeland Crisis,” *Conference on The Role of Diasporas in Developing the Homeland*, George Washington University, Washington, DC, June 16, 2006.

“The Politics of Decentralization and Outcomes for Social Services in Poland,” *Conference on Fighting Poverty and Reforming Social Security: What Can Post-Soviet States Learn from New Democracies of Central Europe?*, Woodrow Wilson International Center for Scholars, Washington, D.C., June 10, 2005.

“The 1996 Social Welfare Reform in the United States,” *Graduate Seminar Presentation*, Warsaw University, Warsaw, Poland, May 12, 2003 and Adam Mickiewicz University, Poznań, Poland, May 15, 2003.

“The World Bank and Local, National, and International Non-Governmental Organizations,” *Graduate Seminar Presentation*, Collegium Civitas, Polish Academy of Sciences, Warsaw, Poland, May 12, 2003.

“The Political Means and Social Service Ends of Decentralization in Poland,” *Brown Bag Presentation*, World Bank, Washington, D.C., November 6, 2002.

“Pomoc Społeczna po Reformie Administracyjnej 1999r.” [“(Polish) Social Welfare After the 1999 Administrative Reform”], *Seminar Series on the Public Administration Reform*, Center for Self-Government and Local Development, University of Warsaw, Warsaw, Poland, February 20, 2001.

“Outcomes for Decentralization of Social Service Delivery in Poland,” *George Klein Symposium*, Western Michigan University, Kalamazoo, MI, January 26, 2001.

“Pomoc Społeczna po Reformie Administracyjnej 1999r.” [“(Polish) Social Welfare After the 1999 Administrative Reform”], *Joint Session of Three Polish Parliamentary Committees: Local Government and Regional Policy, Family, Social Policy*, Polish Parliament, Warsaw, Poland, September 20, 2000.

“Pomoc Społeczna po Reformie Administracyjnej 1999r.” [“(Polish) Social Welfare After the 1999 Administrative Reform”], Keynote Address, *Conference of the Polish National Association of Social Workers*, Warsaw, Poland, September 12, 2000.

“Reforma Pomocy Społecznej w Stanach Zjednoczonych w Latach 90” [Social Welfare Reform in the United States in the 1990s], *Presentation for undergraduates at the University of Warsaw*, Warsaw, Poland, March 27, 2000.

“Problemy, Wyzwania i Nowe Kierunki Pracy Socjalnej w Stanach Zjednoczonych” [“Problems, Challenges and New Directions in Social Work in the United States”], *Presentation for graduate students at the University of Warsaw*, Warsaw, Poland, January 22, 2000.

“Reforma Społeczna 1996r. Prowadzona w Stanach Zjednoczonych” [“The 1996 Welfare Reform Undertaken in the United States”], *Presentation for graduate students at the University of Warsaw*, Warsaw, Poland, December 16, 1999.

Conference Presentations

“Comparative Social Enterprise and Social Origins Theory: Towards an International Conceptual Framework for Social Enterprise,” *2nd EMES International Conference on Social Enterprise*, University of Trento, Trento, Italy, July 1-4, 2009.

“Strategically Financing your Nonprofit Social Enterprise in Difficult Economic Times,” with Amanda Wilsker, *2009 Social Enterprise Summit*, New Orleans, LA, April 17th, 2009.

“The Financing and Programming of Advocacy in Complex Nonprofit Structures,” *37th Annual ARNOVA Conference*, Philadelphia, PA, November 20-22, 2008.

“A Comparative Analysis of the Global Emergence of Social Enterprise,” *Eighth ISTR International Conference and 2nd EMES European Conference*, Barcelona, Spain, July 9-12, 2008.

“Diaspora Philanthropy as a Catalyst for Organizational Change: Afghan Nonprofits’ Response to Homeland Crisis,” and, “Social Enterprise Research in Western Europe and Japan,” *36th Annual ARNOVA Conference*, Atlanta, GA, November 15-17, 2007.

“Organizational Change in the Afghan Diaspora in the U.S.: Before and After Homeland Crisis,” *29th Annual APPAM Research Conference*, Washington, D.C., November 8-10, 2007.

“A Comparative Analysis of the Global Emergence of Social Enterprise,” *International Forum on Social Entrepreneurship*, Hangzhou, China, May 26-28, 2007.

“A Comparison of Social Enterprise Across Six World Regions,” *8th Gathering of the Social Enterprise Alliance*, Long Beach, CA, April 17-19, 2007.

“A Comparative Analysis of the Global Emergence of Social Enterprise” and “Nonprofit Commercial Revenue: A Replacement for Declining Government Grants and Private Contributions?” *35th Annual ARNOVA Conference*, Chicago, IL, November 16-18, 2006.

“Social Enterprise in the United States,” *Seventh International Conference of the International Society for Third-Sector Research*, Bangkok, Thailand, July 9-12, 2006.

“Nonprofit Commercial Revenue: A Replacement for Declining Government Grants and Private Contributions?” *UK Social Enterprise Research Conference*, London South Bank University, London, England, June 22-23, 2006.

“Social Enterprise in the United States and Abroad: Learning from our Differences,” presented for the Emerging Issues in Social Entrepreneurship Research Colloquy, *34th Annual ARNOVA Conference*, Washington, DC, November 17-19, 2005.

“Federal Policy Shifts and Nonprofits: Foreign Policy Change and Its Effect on U.S. International NGOs” with Elizabeth Reid, *34th Annual ARNOVA Conference*, Washington, DC, November 17-19, 2005.

“Social Enterprise in the United States and Europe: Understanding and Learning from Our Differences,” *First European Conference of the International Society for Third-Sector Research and the EMES European Research Network*, Paris, France, April 27-29, 2005.

“Social Enterprise in the United States and Europe: Learning from Diversity and Difference,” *The 6th Gathering of the Social Enterprise Alliance*, Milwaukee, WI, April 17-20, 2005.

“Social Enterprise in the United States and Europe: Learning from Our Differences,” *33rd Annual Conference of the Association for Research on Nonprofit Organizations and Voluntary Association*, Los Angeles, CA, November 18-20, 2004.

“Nonprofit-to-Nonprofit Policy Diffusion Across States: The T.E.A.C.H. Early Childhood Model,” *2004 Annual Meeting of the American Political Science Association*, Chicago, IL, September 2-5, 2004.

“Dimensions of Inequality in the Financing of U.S. Nonprofit International Assistance Organizations,” with Elizabeth J. Reid, *2004 Annual Meeting of the American Political Science Association*, Chicago, IL, September 2-5, 2004.

“Examining the Financing of U.S. International Development and Assistance Nonprofits,” *Sixth International Conference of the International Society for Third-Sector Research*, Toronto, Canada, July 11-14, 2004.

“Nonprofit-to-Nonprofit Policy Diffusion Across States: The T.E.A.C.H. Early Childhood Model.” *32nd Annual Conference of the Association for Research on Nonprofit Organizations and Voluntary Action*, Denver, CO, November 20-22, 2003.

“Getting the Biggest Bang for Their Buck: How Tax and Political Regulation Shapes Nonprofit Advocacy,” with Elizabeth J. Reid, *2003 Annual Meeting of the American Political Science Association*, Philadelphia, PA, August 28-31, 2003.

“Complex Organizational Structures in the Nonprofit Sector: Political Influence and Public Accountability,” with Elizabeth J. Reid, *24th Annual Research Conference of the Association for Public Policy Analysis and Management*, Dallas, TX, November 7-9, 2002.

“The Political Means and Social Service Ends of Decentralization in Poland,” *2002 Annual Meeting of the American Political Science Association*, Boston, MA, August 29 - September 1, 2002.

“A Neoliberal Agenda for Decentralization in Transitioning Countries? A Comparative Study of Chile and Poland,” with Mary Rose Kubal, *Georgia Political Science Association 2002 Annual Conference*, Savannah, GA, January 31 - February 2, 2002.

“The Politics of Decentralization in Poland: Influences and Outcomes,” *2001 Annual Meeting of the American Political Science Association*, San Francisco, CA, August 30 - September 2, 2001.

“Politics and Outcomes of Decentralization in Poland,” *Junior Scholars Training Seminar, East European Studies Program, The Woodrow Wilson International Center for Scholars*, Wye Woods Conference Center, MD, August 10-13, 2001.

“The Politics of Decentralization in Poland: Influences and Outcomes,” *Third International Comparative International Studies Section, International Studies Association Millenium Series Conference*, Heidelberg, Germany, June 25-26, 2001.

“The Politics of Decentralization in Poland: Influences and Outcomes (First Draft),” *2001 Annual Conference of the New England Political Science Association*, Portsmouth, NH, May 4-5, 2001.

“Decentralization and the Administration of Labor and Social Programs in Poland,” *32nd National Conference of the American Association for the Advancement of Slavic Studies*, Denver, CO, November 9-12, 2000.

Experience

August 2006 – Present

Georgia State University, Dept. of Public Management and Policy - Atlanta, GA
Assistant Professor. Teaching and research in nonprofit studies and public policy.

October 2002 – July 2006

The Urban Institute, Center on Nonprofits and Philanthropy - Washington, D.C.
Research Associate. Research and writing on politics and policy related to nonprofit development and operation.

August 2001 – September 2002

The Urban Institute, International Activities Center - Washington, D.C.
Visiting Dissertation Fellow. Completed dissertation research and writing; revised dissertation for publication review; attended seminars and lectures; presented dissertation research.

September 1997 - May 1999

Syracuse University, Department of Political Science - Syracuse, NY.
Teaching/Research Assistant. Taught sections of *American Government and Politics* and *International Relations* to undergraduate students.

June 1998 - July 1998

Ministry of Labor and Social Policy - Warsaw, Poland.
Visiting Researcher. Conducted interviews with individuals in the ministry, public and nonprofit organizations, universities, and five local governments. Translated official ministry documents from Polish to English.

March 1996 - July 1997

Seventh Avenue Mennonite Head Start Program - Harlem and Bronx, NY.
Assistant Director. Participated in administrative decision-making regarding two-site program; headed social service component; supervised social service staff; developed programming; wrote grant proposals.

September 1995 - December 1995

Bielska Szkoła Polityki Socjalnej (Bielsko School of Social Policy) - Bielsko-Biala, Poland.
Part-Time Faculty. Initiated contact with school; taught two courses of *Introduction to American Social Services* in Polish; developed course content; prepared outlines, assignments, and exams.

July 1995 - December 1995

USAID East-Central European Scholarship Program - Bielsko-Biala, Poland.
Instructor's Aid. Taught workshops to and led English conversation groups with government, education, medical, and business figures from East-Central Europe.

February 1995 - June 1995

Touro College, Division of New Americans - Brooklyn, NY.

Part-Time Faculty. Taught *Introduction to Human Services* to Russian immigrants; prepared course and class outlines, assignments, and exams.

June 1994 - June 1995

United Cerebral Palsy Associations of N.Y.S., Inc. - New York, NY.

Social Worker. Assessed, counseled, and advocated for developmentally disabled adults across home, training and work settings; supervised social worker/interns; developed department manual.

Professional Affiliations

Member and Publications Committee Member, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)

Member, International Society for Third-Sector Research (ISTR)

Member, Social Enterprise Alliance (SEA)

Skills

Polish (advanced); Spanish (beginning).